## The LMI National Client List

Thank you for your interest in Leadership Management Institute.<sup>™</sup> This client list represents a summary of some of our most recent clients within the continental United States, and does not include the global scope of our international clients worldwide. LMI has been used as a catalyst for productivity and performance improvement by thousands of organizations for over 40 years in 60 countries around the world.

The LMI National Client List is divided by industry and state, and is provided to showcase a sampling of the various industries which have benefited from the *LMI Process*.<sup>TM</sup> Client contact information is intentionally omitted to protect the privacy of our clients. LMI will provide contact information for any industry represented in this list upon request and after a mutual evaluation of the appropriateness of the *LMI Process* for your organization.

Thank you,

David Byth

David Byrd President Leadership Management,<sup>®</sup> Inc.

This list represents a summary of past LMI clients. Due to changes in ownership and personnel, individual clients within this list may or may not represent a current endorsement.

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## LMI National Client List

Developing Effective Leaders for over 40 Years



## Aerospace

Advanced Materials Technologies, Inc. (AZ) Argonne National Lab (ID) Audio International (AR) COBRO Corporation (MO) Cutter Aviation, Inc. (AZ) Dassault Falcon Jet (AR) Fort Smith Airport Commission (AR) General Dynamics (CA) Harco Laboratories (CT) Knolls Atomic Power Lab (NY) Lockheed Martin (CA) NASA LBJ Space Center (TX) Northrop Grumman (MD) Parker Hannifin Corporation (SC) Projects Unlimited Aerospace & Electronics Division (OH) Sanders (NH) Space Systems Loral (CA) The Boeing Company (MO) United Space Alliance (TX)

## Auto

Autobahn Volkswagen, Inc. (OH) AutoNation USA (FL) Casey Automotive Group (VA) Country Chrysler (MN) Daimler Chrysler (MI) Dave Krause Pontiac - Toyota, Inc. (TX) Delphi Automotive Systems (OH) Discount Auto Parts (FL) Dura Automotive Systems (IN) Ford Motor Company (MI) Ford UAW National Programs Center (MI)

General Motors (MI) GM Lansing Training Center (MI) Gunn Oldsmobile - Saab (TX) ITT Thompson Automotive (MS) Jackie Cooper Lincoln Mercury & Imports (OK)Jones Pontiac, Honda, GMC Trucks (PA) Kay Automotive Graphics (MI) Ken's Auto Supply, Inc. (MO) Libbey Owen Ford (OH) Mark Kenyon Ford (NJ) McCluskey Chevrolet (OH) Midas (IL) Millers Auto Dismantling (CA) Mission Valley Ford (CA) Rockwell Automotive (WI) Rodger Meier Cadillac (TX) SAE International (PA) Saturn Corporation (TN) SERVCO Pacific, Inc. (HI) Ted Wiens Tier and Auto Centers (NV) Tom Benson Chevrolet (TX) Toyota USA (CA)

## Chemical, Gas & Oil

Air Products & Chemical (PA) ARAMARK (IL) Aramco (TX) Baker Hughes Inteq (TX) Black & Veatch (KS) BP Amoco (MD) Celanese (TX) Chem-Fab Corporation (AR) Chemical Lime (TX)

## LMI National Client List

Conoco (TX) Consumers Energy Gas Service (MI) Dow Chemical (MI) Duke Energy (TX) Dupont Soy Polymers (KY) Eastman Chemical Company (TN) Exelon Necular (PA) FMC BioPolymer (DE) ICI Americas (DE) **KRATON** Polymers (OH) Marathon Oil Company (TX) Phillips Petroleum Company (OK) Rhodia (NJ) Rochester Gas & Electric (NY) Sercel (TX) Shell Chemical Company (TX) Shell Oil Company (TX) Shell People Services (TX) Shell Services Company (TX) Shell Services International (TX) Smith-Douglass Division of Borden Chemical (MI) Solvay Minerals (WY) Texas Eastman Division (TX) Thorntons Oil Corporation (KY) Union Carbide Corporation (CT) Zeon Chemicals, Inc. (KY)

## Construction

Behlman Builders (MO)
C.E. Thurston & Sons, Inc. (VA)
C.J. & E. Construction Company (WA)
Carriage Manor Builders, Inc. (PA)
Duraloy, a Division of Blaw Knox Corporation (PA)
East-Harding, Inc. (AR)
Eskay Enterprises, Inc. (TX)
Luker Framing, Inc. (CA) May Construction Company (AR) McCarthy (MO) Mt. Vernon Contracting Co, Inc. (MA) Rudolph and Sletten, Inc. (CA) Tenco Material Handling Division (CA)

## Education

AFT-Oregon (OR) Alice Lloyd College (KY) American College of Physicians (FL) American Federation of Teachers (DC) Anoka-Ramsey Community College (MN) Apollo Press (AZ) Aquinas College (MI) Arizona State University (AZ) Arkansas State University (AR) Avila College (MO) Ball State University (IN) Bath Local School District (OH) Beeson Divinity School (AL) UC Berkeley Worldwide (CA) Berkeley College (NY) Biola University (CA) Boston University (MA) Brigham Young University (UT) California State Northridge (CA) Calvary Theological Seminary (MO) Campbellsville University (KY) Carla Brockman (KY) Carroll ISD (TX) Central Washington University (WA) Christian Brothers University (TN) Cleveland High School (OR) Cleveland ISD (TX) Cleveland State University (OH) Clovis Unified School District (CA) College Bookstores of America (MO) Colorado State University (CO)

Community College of Baltimore (MD) Conroe Independent School District (TX) Cornell University (NY) Crowder College (MO) Dakota High School (IL) Dartmouth College (NH) Davenport University (MI) Dearborn Public Schools (MI) Dominican College (NY) Duquesne University (PA) Eastern Seminary (PA) Eastfield College (TX) Ecumenical Theological Seminary (MI) Edgecombe Community College (NC) Edison Community College (FL) Edsel Ford High School (MI) Elmira College (NY) Emery/Weiner Secondary (TX) Encinitas Union School District (CA) Florida Gulf Coast University (FL) Florida Southern College (FL) Florida State University (FL) Fontbonne College (MO) Gallaudet University (DC) Garnet Valley High School (PA) George Washington University (DC) George Washington University (VA) Georgetown County School District (SC) Georgia State University (GA) Glenn County Board of Education (GA) Happiness Mapira (OK) Harvey Mudd College (CA) Huntington College (IN) Hutchison School (TN) Illinois Federation of Teachers (IL) International School of Theology (CA) Iowa State University (IA) ITT Technical Institute (CO)

Kansas City Kansas Community College (KS) Kennesaw State University (GA) Kent State University/Canton (OH) Keystone Area Education (IA) Keystone College (PA) King College Bookstore (TN) Lake Forest Graduate School of Management (IL) LBJ University of Texas (TX) Londonderry Children's Center (NH) Longview Community College (MO) Lorraine County Community College (OH) Loyola College (MD) Loyola University (IL) Luther Seminary (MN) Madonna University (MI) Mars Hill Graduate School (WA) Marywood College (PA) Mercer University (GA) Mexico Highland University (NM) Miami Institute of Psychology (FL) Midwestern State University (TX) Minnesota Bible College (MN) Montana State University (MT) Morningside College (IA) Nampa Christian School (ID) Napa Valley Unified School District (CA) National Bible College Seminar (MD) National Charter School (MI) National Outdoor Leadership (WY) Navarro College (TX) New England Institute of Law (MA) New York Medical College (NY) New York State United Teachers (NY) New York University (NY) North Carolina A&T State (NC) North Carolina State University (NC)

North Harris College (TX) Northern Baptist Theology (IL) Northland College (WI) Oakland University (MI) Ohio Education Association (OH) Ohio School Board (OH) Ohio University (OH) Oklahoma State University (OK) Our Lady of the Lake University (TX) Pauline Davenport (KY) Pebble Hills Elementary (TX) Penn State University (PA) Pensacola Christian College (FL) Pepperdine University (CA) PFM Howard University (DC) Piedmont Virginia Community College (VA) Pittsburg State University (KS) Portland State University (OR) Princeton Theological Seminary (NJ) Princeton University Health Service (NJ) Public Schools of Robeson County (NC) Roberts Wesleyan College (NY) Ross Local School District (OH) Saint Francis College (PA) San Jose State University (CA) Santa Clara University Military Science (CA) Seattle Pacific University (WA) Simmons College (MA) Southeastern Bible College (AL) Southern Methodist University (TX) Springfield College (FL) St. Andrews Presbyterian (NC) St. Bonaventure University (NY) St. Clair Community College (MI) St. Cloud Technical College (MN) St. Louis University (MO)

Suffield Academy (CT) Teams & Leaders (WA) Temple University (PA) Terry Vanmeter (KY) Texas A & M University (TX) Texas Christian University (TX) Towson University (MD) Trinity College (IN) Troy State University Florida (FL) Tufts University (MA) UC Irvine Extension School (CA) UCI Extension (CA) UCLA Extension (CA) United Theological Seminary (MN) University of Alaska (AK) University of Arkansas at Little Rock (AR) University of California (CA) University of California, San Diego (CA) University of Cincinnati (OH) University of Cleveland State (OH) University of Colorado (CO) University of Dallas (TX) University of Denver (CO) University of Georgia (GA) University of Houston Clear Lake (TX) University of Idaho (ID) University of Illinois (IL) University of Illinois Urbana Champ (IL) University of Laverne (CA) University of Medicine & Dentistry (NJ) University of Miami (FL) University of Minnesota (MN) University of Missouri (MO) University of Missouri Kansas (MO) University of Nebraska (NE) University of North Carolina (NC) University of North Texas (TX) University of Notre Dame (IN)

University of Oklahoma (OK) University of Pennsylvania (PA) University of Phoenix (CA) University of Pittsburgh (PA) University of Richmond (VA) University of South Carolina (SC) University of South Florida (FL) University of St. Thomas (MN) University of Tennessee (TN) University of Texas (TX) University of Texas Medical Center (TX) University of Virginia (VA) University of Washington (WA) University of Wisconsin (WI) Urbana University (OH) USDA Graduate School (TX) USF College of Public Health (FL) Vance-Granville Community College (NC) Vanderbilt University (TN) Vanessa Ferreira (KY) Viola University (CA) Wellington Exempted Village Schools (OH) Western Carolina University (NC) Western Michigan University (MI) Western Seminary (OR) Widener University (PA) Wisconsin Indian Head College (WI) Worthington Kilbourne High School (OH) Wright State University (OH) Yale School of Management (CT)

## Electric

Arrow Electronics, Inc. (NY) Aschinger Electric (MO) Electronics & Space Corporation (MO) Empire Power Systems (AZ) Envirogen (MA) Gifford Electric, Inc. (NV) GTE (TX) Kent Electronics (TX) Little Rock Electrical Contractors (AR) Magic Aire - Division of United Electric Company (TX) Reitz Electric Services (IN) Engineering Air Engineers, Inc. (AL) Brandywyne Remodeling & Engineering (IN) CDI Engineering Group, Inc. (TX) Engineering & Fire (TX) Evan Terry Associates Architects (AL) Foster Wheeler Corporation (NJ) Hope Engineers, Inc. (AR) Institute of Industrial Engineering (GA) Kotas/Pantaleoni Architects (CA) LBFH, Inc. (FL) Mackey Mitchell Associates (MO) Metcalf & Eddy (MA) MicroUnity Systems Engineering, Inc. (CA)

Nolte Associates, Inc. (CA)

OHI Engineering, Inc. (MA)

Ray Stradtner Excavating, Inc. (IN)

Russell & Roberts Ltd. Landscape

Stebbins Engineering & Manufacturing

1st Federal Savings & Loan Association of

Parsons Brickerhoff (NY)

Architects (AR)

Company (NY) Thomas Associates (NY)

Bessemer (AL)

AAA Arizona (AZ)

**Finance & Insurance** 

1st Franklin Financial (GA)

A.G. Edwards & Sons, Inc. (IN)

Sercel Incorporated (TX)

Advanta Mortgage (PA) AF Best Securities, Inc. (FL) Alliance Data Systems (TX) Alliance Funding (NJ) American Business Finance (PA) American Express Corporation (FL) American Trust Company (NH) AmeriChoice of Pennsylvania (PA) AmSouth Bank (AL) Answer Financial (CA) Arkansas Capital Corporation (AR) ARM Underwriters, Inc. (TX) Assurant Group (FL) Auburndale Co-Operative Bank (MA) Bank of America (NC) Bank of Little Rock (AR) Bank of Lodi (CA) Berthel Fisher & Company (KS) Bloomberg (NJ) Blue Cross Blue Shield (WI) Campus Federal Credit Union (LA) Capitol One (ID) Central Bank & Trust (KY) Chevy Chase Bank (MD) Chilton Capital Management (TX) Chubb & Son (NJ) **CIGNA Employee Benefits Companies** (CA) Citizens Bank (RI) Commerce Insurance Company (MA) Commerce National Bank (OH) Community 1st National Bank (UT) Dear Co-operative Bank (MA) Deutsche Financial Services (MO) Dollar Bank (PA) Edward Jones (MO) Empire Blue Cross Blue Shield (NY) Encompass Insurance (WA)

Farmers Insurance Group (AR) Fayette Bank & Trust (PA) Federal Reserve Bank (MA) Fidelity Bank (KS) Fidelity Investments (MA) First State Bank & Trust (KS) First Trade Union Bank (MA) First Union (NC) FISI Madison Financial (TN) Fleet Bank (NJ) Ford Motor Credit (NE) Fortis Benefits (MO) Fortis, Inc. (NY) GMAC/RSC (CA) Gradison Securities (OH) Great American Insurance (OH) Guardian Life of the Caribbean (FL) Hartford Insurance Company (CT) Highland Bank (AL) Hopewell Federal Credit Union (OH) Independence Blue Cross Blue Shield (PA) Integrated Claims Management (AR) IOA (GA) Iowa State Bank & Trust (IA) Jackson National Life Insurance (MI) Key Brokerage Company (WA) Land Resources Associates (MA) Laurel Bank (PA) Liberty Loan Company (MA) Lifeplan Financial Services (NJ) Mascoma Savings Bank (NH) Massachusetts Mutual Life Insurance Company (MA) Mastercard International (NY) McLiney and Company (MO) MFS Investment Management (MA) MONY Associates (MI) Morrell Federal Credit Union (AZ)

Morrison Knudsen Corporation (CA) National Insurance Benefit Coordinators, Inc. (AR) Navy Federal Credit Union (VA) Netlife (IL) New York Life Insurance (NY) North Fork Bank (NY) Norwest Bank New Mexico (NM) Ohio Savings Bank (OH) Pinnacle Mortgage Investments Corporation (PA) PMSI (FL) Primerica Financial Services (GA) Providential Life Insurance Company (AR) Rebsamen Insurance (AR) Ruesch International (DC) Schaad State Farm (OH) SCI Management Corporation (TX) Scottsdale Insurance Company (AZ) Shalin Financial Services, Inc. (GA) Spartan Insurance Agency (TX) State Farm Insurance (WA) Stein Row & Farnham (IL) Stoneham Bank (MA) Summit Bank (NJ) Sun Trust Bank (FL) Suntrust Bank (FL) The FACS Group (OH) The Premium Group (OH) Thomson Financial (MA) Travis Eckert Agency, Inc. (TX) Twin City Co-op Federal (MN) Union Central Life Insurance Company (OH)Union Planters Bank (FL) Unleashed Innovations, Inc. (AR) UNUM (NJ) Waddell & Reed Financial Services (NE)

Webster Bank (CT) Wilmington Trust (FL) Wrenshall Miller & Associates, Inc. (PA) Zenith Insurance Company (FL)

#### Government/Public Administration

60th District Court (MI) Acton Council on Aging (MA) AIDT-Honda Training Center (AL) Amarillo Police Department (TX) Army Aviation Support Facility (MO) Attorney General of Ohio (OH) Bureau of Public Department (WV) California Army National Guard (CA) Center for Disease Control (GA) Center for International Trade Development (CA) Center for Public Safety (IL) Central Intelligence Agency (MD) Chicago Teachers Union (IL) City of Cambridge - Police Department (MA) City of Cape Girardeau (MO) City of Charlottesville (VA) City of Clarksville (TX) City of Dallas - Police Department (TX) City of Elizabeth City (NC) City of Emporia - Civic Center (KS) City of Evanston (IL) City of Fayetteville (NC) City of Grand Prairie - Police Department (TX) City of Harlingen (TX) City of Harrison (OH) City of Hurst (TX) City of Largo (FL) City of Midlothian (TX)

City of Newton (MA) City of O'Fallon (IL) City of Olympia-Lott (WA) City of Richmond - Fire Department (CA) City of Springfield - Fire Division (OH) City of Tallahassee (FL) City of Tampa (FL) City of Union City (CA) Colerain Township Fire Department (OH) Colorado Judicial Depart (CO) County of Henrico (VA) Criminal Justice Training (WA) Cumberland Gap National Park (KY) Defense Contract Audit (TN) Department of Agriculture (DC) Department of Criminal Justice (KY) Department of Interior (CO) Department Protective/Regulatory Services (TX)Environmental Protection Agency (WA) Federal Executive Institute (VA) Fenton Fire Protection District (MO) Florida Department of Health (FL) Florida Department of Law Enforcement (FL) Florida Immigrant Advocacy (FL) Geneva Area Chamber of Commerce (NY) Grand Teton National Park (WY) Health & Human Services (NC) Henrico County (VA) Houston Police Department (TX) Immigration & Naturalization (MN) Institute of Government (NC) Johnston County Human Resources (NC) Kansas - Office of the State Bank Commissioner (KS) Kentucky Dept. of Criminal Justice (KY)

Little Rock Convention & Visitors Bureau (AR) Little Rock Executive Association (AR) Los Alamos National Laboratory (NM) Los Angeles County Department of Child & Family Services (CA) Main Line Chamber of Commerce (PA) Medford Area Chamber of Commerce (WI) Michigan Department Environmental Quality (MI) Michigan Department of Career Development (MI) Michigan Judicial Institute (MI) Minnesota Public Library (MN) Montgomery County Women's Center (TX) National Institute of Corrections (CO) National Weather Service (MO) New Hampshire National Guard (NH) Niagara Falls Housing (NY) North Carolina Justice Academy (NC) Office of Inspector General (PA) Panama Canal Commission (FL) Port Authority of New York (NY) Puget Sound Health Care (WA) Redwood City: Public Works Service Department (CA) Richmond Chamber of Commerce (CA) Robbins Library (MA) Rock Community Fire Protection District (MO)Rural Housing Improvement (MA) Sallie Mae (FL) San Bruno Police Department (CA) San Jose Metropolitan Chamber of Commerce (CA) Santa Clara County Council, Inc. - Boy Scouts of America (CA) Sarasota County Government (FL) Small Business Administration (CO)

Southwest Florida Water Management District (FL) State Library of North Carolina (NC) State of Florida (FL) State of North Carolina (NC) State of Ohio - State Highway Patrol (OH) Surface Mining (LA) Tennessee Employment Commission (TN) Tennessee Department of Personnel (TN) Texas Department of Criminal Justice (TX) Texas Lawyers Care (TX) Texas Parks and Wildlife (TX) The Bridge (TX) The County of Franklin (NC) Town of Acton (MA) Town of Arlington (MA) Town of Belmont (MA) Town of Hingham - Conservation Commission (MA) Town of Lantana (FL) Town of Needham - Public Works Department (MA) Town of Sudbury (MA) Union Township Police (OH) United Government Services (WI) United State Postal Service - Pacific-Honolulu Division (HI) United States District of New Jersey (NJ) US Department of the Interior (DC) US Institute of Peace (DC) US Pre-trial Services (TX) US Probation (AL) US Probation (MS) USDA Food & Nutrition Service (GA) USPS (DC) VA Medical Center (FL) VA Medical Center (PA) VA Police Leadership Institute (VA)

Wellesley Free Library (MA)

## Healthcare

Aetna USA Healthcare (CT) Allied Health of Wisconsin (WI) American Cancer Society (MA) AmeriChoice Health Services (VA) At Home Health Services (CA) Baycove Human Services (MA) Care of Lott (WA) Cedar Sinai (CA) Central Arkansas Veterans Health Center (AR) Central Baptist Hospital (KY) CGF Health Systems (NY) Children's Health System (WI) Children's Hospital (OH) City Hospital, Inc. (WV) Cooper Surgical (CT) Erie Family Health Center (IL) Eye Mart (IN) Fairview Health Service (MN) Flowers Hospital (AL) Flynn Heath Leadership (NC) Franciscan Health Systems (WA) Geisinger Health Systems (PA) GlaxoSmithKline (PA) Graham Hospital (IL) Guthrie Healthcare Systems (PA) H. Lee Moffitt Cancer Center & Research Institute (FL) H.I.P. of Greater New York (NY) Harris Hospital Methodist (TX) Hawaii Medical Service (HI) Health America (PA) Health Enterprises (IA) Health in Motion, Inc. (NV) Indian Path Medical Center (TN)

Ivinson Memorial Hospital (WY) Johnson City Medical Center (TN) Kings Medical Company (OH) Legacy Health Systems (OR) Lehigh Valley Hospital (PA) Living Hope Institute (AR) Mayo Foundation (MN) McCready Health Service (MD) MD Anderson Cancer Center (TX) Medstar Health (MD) Mercy Health Partners (OH) Methodist Hospital of Dallas (TX) Miami Valley Hospital (OH) Milford-Miami Twp. Emergency Medical Services (OH) Nagravision (CA) NDC Health (AZ) Near North Health Services (IL) New England Orthopedic Surgeons (MA) North Colorado Family Medicine (CO) Northeast Arkansas Rehabilitation Hospital (AR) Occupational Health & Safety (MA) OptionCare (KS) Paragould Doctors Clinic, P.A. (AR) Pasteur Merieux Connaught (PA) Peacehealth (OR) Pharmaco Dynamics Research, Inc. (TX) Premier, Inc. (NC) Quest Diagnostics Integrated (FL) Scappoose Clinic (OR) Seeger Health Resources (WI) Siemens Medical Solutions (NJ) Sierra Vista Community Hospital (AZ) Smith Chiropractic Offices, P.C. (CO) SmithKline Beecham Clinical Laboratories (FL) Spectrum Medical Group (ME)

St. Francis Hospital (WA) St. Luke's Hospital (IA) St. Joseph's Medical Center (WA) Sutter Health (CA) Texas Hospital Association (TX) Union Memorial Hospital (MD) United Health (WI) University Community Hospital, Inc. (FL) Washington Hospital Center (DC) Wellpoint Health Network (CA) West River Regional Medical (ND) Westlake Cumberland Hospital (KY) Winchester Hospital (MA) Witherspoon Optics Gallery (AR)

## Hospitality

Aladdin Gaming (NV) Arkansas Hospitality Association (AR) Bass Hotels & Resorts (GA) Choice Hotels International (MD) Doubletree at Southcenter (WA) Embassy Suites Hotel (TX) Enriched Living (OH) Four Seasons (TX) Galaxy Hotel Systems (CA) Hawthorne Hotel & Suites (AZ) Herrington Inn & Spa (IL) Holiday Inn Boston-Newton (MA) Holiday Inns, Inc. - Hotel Group (TN) Holiday Inn Rosenburg (NC) Lake of the Torches Resort & Casino (WI) Marriott International (DC) Marriott Residence Inn (WA) Mirage (NV) Phoenix Country Club (AZ) San Jose Hilton and Towers (CA) St. Regis - Houston (TX) Starwood Hotels (UT)

Starwood Hotels & Resort (NY) Summit Clearwater (FL) Sunset Marquis Hotel & Villas (CA) Town Estates (MA) Westin Galleria - Dallas (TX) Westin Tabor Center (CO)

## Legal & Accounting

Accountants Unlimited (IA) Aldrich & Bonnefin (CA) Andersen (NY) Bernhardt & Associates, Inc. (OH) Bowdon & Bowdon CPA (AR) Brooks, Stednitz & Rhodes (CA) Coopers & Lybrand (CA) Deloitte & Touche (NC) Ernst & Young (OH) H & R Block (MO) Horowitz, Goldman & Ettelman Attorneys (NY) Hutchinson & Patterson CPAs, LLC (MA) Kennedy & Coe, LLC (KS) **KPMG Strategic Services (USA)** Law Offices of Timothy J. Adams (NV) Lucas & Lucas Attorneys at Law (WA) Marvin F. Poer & Company (TX) Mitchell, Williams, Selig, Gates & Woodyard (AR) Mize, Houser & Company (KS) Price Waterhouse Cooper (USA) ProStaff/Payroll (MN) Rosenblum, Parich & Isaacs - Law Corporation (CA) Westphal, Patrick, DiFranza & Portman Law Offices (CA) Wild, Carter, Tipton & Oliver Attorneys At Law (CA) Winfree, Ruff & Associates, Ltd. (OH)

#### Manufacturing

Acadia Polymers, Inc. (AR) ACME Engineering & Manufacturing Corporation (AR) Aearo Company (OK) A-J Industries, Inc. (MN) Alabama River Pulp Company (AL) ALCOA Corporate Center (PA) American Medical System (MN) American Saw & Manufacturing (MA) Applied Industrial Tech (OH) Arkansas Bag & Equipment Company (AR) Arktrac, Inc. (AR) Arley Corporation (MA) Armour Swift Eckrich (IL) Aster Industries, Inc. (TN) AVX Corporation (SC) Bausch & Lomb (NY) Bayer Corporation (PA) Bayou Steel Corporation (LA) Behlen Manufacturing (NE) BEI Sensors & Systems Company -Precision Systems & Space Division (AR) Best Lighting Products, Inc. (OH) Bethlehem Steel (PA) BHP Steel Building Products (CA) Black & Decker (MD) BorgWarner AFS (MI) Brady Corporation (WI) Brinker International (CA) C & D Lumber (OR) Calgon Carbon Corporation (KY) Carpenter Technologies (PA) Caterpillar, Inc. (IL) Central Metals Company (GA) Chelsea Milling Company (MI) Chentrusion (IN)

CIMS Inc (TN) Clarke American (TX) Clopay Corporation (OH) Colson Caster Corporation (AR) Columbia Forest Product (OR) Craftmark, Inc. (IN) Crouch Industries (IN) Crown Cork & Seal Company (TX) Cuyahoga Bolt & Screw Corp (OH) DANA (OH) Deluxe Corporation (MN) DEPCO, Inc. (NY) Dixie Ironworks (TX) Dr Pepper/Seven Up, Inc. (TX) Dupont Chemicals (MS) Duracote (OH) Easco Aluminum (OH) Eaton Corporation (MI) EMCORE (NM) Empire Equipment Company (CA) EVAPCO, Inc. (CA) Evenflo Company, Inc. (OH) FabriKal Corporation (MI) Fairchild International (VA) Fayette Tubular Products (MI) Fibre Convertors, Inc. (MI) Fulton Boiler Works (NY) Gannett Fleming (PA) GE Plastics (WV) GenCorp (MO) Georgia Gulf Corporation (LA) Georgia Pacific Corporation (AR) Goodyear Tire & Rubber (TX) Guild International (OH) Harland Business Solutions (GA) Harland Company (CO) Harley Davidson (TTF) (AL) Harmon Industries, Inc. (MO)

Havatampa (FL) HB Fuller Company (MN) Hildebrandt International (CA) Hirzel Canning Company (OH) Hisan (OH) Honeywell (AZ) Howmet Corporation (TX) ICI Paint (OH) Indianapolis Mixing Center (IN) Intersil Corporation (FL) Iomega (UT) Itron Incorporated (WA) ITT Fluid Technology (NJ) ITT Industries (NY) J.M. Huber Corporation (GA) J.M. Huber Corporation (NJ) Jordan Millwork Company (SD) J-tec Products Company (MI) Kennametal (SC) Kopp Glass, Inc. (PA) Lafarge Construction Materials (MO) Landshire, Inc. (IL) LifeStyle Furnishings International (NC) LKM Industries - Precision Machining & Fabrication (MA) Lomanco, Inc. (AR) LTV Copperweld (PA) Maple Leaf Canvas Company (AR) Marko Foam Products (UT) Marvin Windows & Doors (PA) Material Technology and Logistics, Inc. (PA) Mity-Lite (UT) Monsanto Chemical Company (MO) NIMCO - Nashua Industrial Machine Corporation (NH) NCR Corporation (OH) Neopost, Inc. (CA)

New Balance Athletic Shoes (MA) Okuma American Corporation (NC) Old American Products (TX) OSD Manufacturing Department (MA) Palo Alto Products International (TX) Par-Kan Company (IN) Pella Windows of Kansas, Inc. (KS) Phelps Dodge Copper Products (CT) Phifer Wire Products, Inc. (AL) Phillip Morris (VA) Pico East (MI) Pillsbury Company (MN) Prestolite Wire (AR) Procter & Gamble (OH) Read-Rite (CA) Renato Zapata & Company (TX) Rheem Manufacturing Company (AR) Schumacher (TX) Scientific Atlanta (GA) SDP Steel Division Procurement (FL) Sealed Air Corporation (SC) SEPTA (PA) Sheffield Labs (CT) Shiloh Industries (TN) Siemens Westinghouse (FL) Snap-On, Inc. (WI) Southeastern Caseworks (SC) Staktek (TX) Starbucks Corporation (WA) Sterling Paint (AR) Synerject (VA) Taher, Inc. (MN) Team Power (CA) TEC Specialty Products (IL) Teknion, LLC (NJ) Teledyne Laars /Jandy P (CA) Tennant Company (MN) Tenneco Packaging (NY)

Texas Industries, Inc. (TX) Texas Instruments (TX) The Coca-Cola Company (GA) The K. Hovnanian Corporation (NJ) The Pro. Source Group, Inc. (IL) Total Logistic Control (IL) Trim Masters, Inc. (KY) Tyco Fire & Building Products (TX) United Industrial Piping (OH) United States Sugar Corporation (FL) US Holdings, Inc. (FL) US Steel (PA) US Smokeless Tobacco Manufacturing, LP (TN) Van Melle USA, Inc. (KY) Venture Industries (MI) Vistikon, Inc. (FL) Vulcan Material Company (AL) Waltco Truck Equipment (OH) Wesley Jessen Corporation (TN) Weyerhaeuser (WA) Whirlpool Corporation (OK) Witco Corporation (CT) Xerox Corporation (NY)

## Marketing

D'Arcy (MI) Electronic Trend Publications (CA) Greencrest (OH) Integrated Marketing, Inc. (MO) MarTech (OH) Nimco, Inc. (KY) Progeny Marketing Innovations (TN) Smith & Daniel, Marketing/Public Relations (FL)

## Miscellaneous

About Face (OH) Chance Industries, Inc. (KS) SCITEK Science & Technology, Inc. (AZ) Williams Mechanical, Inc. (CA) Yellow Stone National Park (WY) ZENCA Ag Products (AR)

## **Pharmaceuticals**

Abbot Labs / Ross Products Division (OH) Abbott Bioresearch Center (MA) Abbott Laboratories (IL) ALCON Laboratories, Inc. (TX) AmeriSource (TN) Astrazeneca Pharmaceutical (TN) Astrazenica (DE) Boehringer Ingelheim (IL) Eckerd Drugs (FL) Herbalife International (CO) Merck & Company, Inc. (PA) Novartis Pharmaceuticals Corporation (NJ) Penwes (NY) TAP Pharmaceuticals (IL) Zeneca (IL)

# Publications, Magazines, News, Radio

Arkansas Women's Journal (AR) Associated Desert Shoppers, Inc. (ADS) (CA) August House Publishers, Inc. (AR) Chicago Tribune (IL) Copyright Clearance Center (MA) Evansville Business Journal (IN) FOX 51 KFXK (TX) Gazzette Newspaper (MD) Heritage Publishing Company, Inc. (AR) Independence Publishing (PA)

Insight Media (NY) KFKA The Talk of Northern Colorado (CO) Khabar - The Community Magazine (GA) Knoxville News Sentinel (TN) Meredith Corporation (IA) Miami Herald (FL) Mira CD-ROM Publishing Systems (MO) Morris Communications (GA) Neuhoff Broadcasting Corporation (IL) San Bernardino Sun (CA) Taylor Corporation (MN) Time Customer Service (FL) WBEB/101.1 FM (PA) WPEP/1570 AM (MA) XanEdu Publishing Services (KY) ZBR Publications, Inc. (MA)

## **Real Estate**

Alliance Commercial Partners (CO) Apple Industries (AR) Cawley Chicago Commercial Real Estate (IL)Century 21, Humphrey Associates (PA) Denkowski Real Estate (OH) Equity Real Estate (OH) Greenwich Group International (NY) Master Builders (OH) Pat St. Charles Company (GA) R.W. Holmes Commercial/Industrial Real Estate (MA) T&R Properties (OH) The Rouse Company (MD) Tourism & Hospitality Group (CO) Tubertini Realty (MS) Universal Development Management, Inc. (OH)

## Religion

Abundant New Life Assembly of God (TX) Baywood Park Community (CA) Bethany Community Church (AL) Bethel Baptist Church (NJ) Central Conference Office (OH) Church Doctor Ministries (IN) Church Growth Center (IN) Church of Jesus Christ of Latter Day Saints (UT) Church of Living Water (WA) Church of the Nazarene (NY) Circle Drive Baptist Church (CO) Cumberland Presby Chinese Church (CA) Erskine Theological Seminary (SC) Faith Presbyterian Church (AL) First Assembly of God (CA) First Baptist Church (IL) First Presbyterian Church of San Jose (CA) Holly Baptist Church (MS) LDS Church (UT) Macedonia Baptist Church (CA) Manhasset Baptist Church (NY) Nazarene Theological Seminary (MO) New Heights Church (WA) New Hope Community Church (NJ) Our Lady of Perpetual Church (NJ) Peace Lutheran Church (IL) Providence Presbyterian Church (OH) South Valley Christian Church (CA) St. John Lutheran Church (IA) Stockton United Methodist Church (MO) The Center for Ministry (CA) The Oasis Renewal Center (AR) The Salvation Army (SD) Trinity Church (CT) United First Parish Church (MA) West VA Baptist Convent (WV)

Word Ministries (VA)

#### Restaurant, Food, & Beverage

Bakers' Choice, Inc. (MO) Blue Water Grill (MO) Brinker International (TX) Burger King Corporation (USA) Chili's (TX) Churny (WI) Coco's & Carrow's Restaurant (CA) Cracker Barrel (TN) Dairy Specialist (CO) Dunkin' Brands National DCP (MA) Dunkin' Donuts (MA) Ernesto Clautier (FL) Francesca's Fiore (IL) French Broad Trading Co (NC) Gwaltney (VA) HEB Grocery Company (TX) HEB Pantry Foods (TX) Heinz North America (PA) Home Baking Company (AL) Kraft Foods, Inc. (IL) Kroger Company (OH) Kroger Layton Dairy (UT) Longhorn Steakhouse (GA) LSG/Sky Chefs, Inc. (USA) Maverik Country Stores (UT) McDonalds Corporation (IL) New England Coffee Company (MA) Quality Foods, Inc. (AR) RARE Hospitality International (GA) Roundy's (WI) The Original Mexican Restaurant & Bar (TX) Uncle Harry's New York (CA) United States Beef Corporation - Arby's (OK)

Uno Restaurants (MA) USDA (DC) Wendy's (TX)

## Retail

3 Day Blinds (CA) BeautiControl Cosmetics (NV) Best Buy Company, Inc. (MN) Blockbuster Video (TX) Boscovs Department Store (PA) Celestial Seasonings (CO) Clear Mountain Natural Spring Water (AR) Conroys 1-800 Flowers (CA) Design One/Carpet One (AR) Dynasty Boats (AL) Express Signs (TX) Federated Systems Group (GA) Foley, Inc. (NJ) Gander Mountain (IN) Great Jones Lumber Corporation (NY) Holt Company of Texas (TX) Kemwater North America - All Pure Chemical (CA) Levolor Home Fashions (NC) Martin Guitar Company (PA) McCoy (TX) Moto Photo, Inc. (OH) Nexcom (VA) Osh Kosh Bgosh (WI) Professional Printing of Kansas, Inc. (KS) QVC, Inc. (VA) R.I. Kitchen & Bath Center (RI) Seaman Furniture Company (NY) Stauffers of Kissel Hill (PA) Sterling, Inc. (OH) Target Headquarters (MN) W.H. Riley & Son, Inc. (MA)

## Services

123 Signup (CA) A' Test (AR) Abatix Environmental Corporation (CA) AC Nielsen (IL) ADT Security Services (FL) Advanced Fire & Safety Technologies (CA) Aetna Building Maintenance (OH) Aetna Business Resources, Inc. (MA) Allied Interstate (MN) Altair International Travel (MO) American National Can (MO) Arkansas Graphic Printers (AR) ARS/Rescue Rooter (OH) ASG Renaissance (MI) Auction Ohio (OH) Austin Travel (NY) Automated Office Services, Inc. (OH) Aztec Printing Company (IN) Bay Area Air Conditioning (FL) Black Dot Group (IL) Brinks Home Security (TX) Bureau Veritas (MA) Canon Business Solutions (NJ) Centerior Service (OH) Central Penn AAA (PA) Chalet Susse International (NH) Chicago House & Social (IL) Children's Home (OH) Collin County Children's Advocacy Center (TX)Communications Consulting Services (NV) Consolidated Youth Services (AR) Coptech, Inc. (MA) Copying Concepts (MO) **CPI** Corporation (MO) Delaware North (NY) Depco Pump Company (FL)

Diversified Employment Specialist (MO) Easter Seals - Central (CA) Eastern Reproduction Corporation (MA) Economic & Social Opportunities, Inc. (CA) EGR International (NY) Family Concern Counseling (CA) Franchi Management Company (MA) G. Earl Martin, Inc. (PA) Gannett Outdoor (CA) Gardner Travel Services (TX) Global Human Resources (NY) Greenbrae Environmental (CA) GTE Service Corporation (CT) Highway One Communication (CA) Hydra – Pak, Inc. Compressed air Systems & Training Solutions (MD) Interim Management (MA) Joy Outdoor Education Company (OH) Kendall Crossing (MA) Lafarge (CO) Long Island Youth Guida (NY) Meetings & Events (IN) National Guardian Security (AR) National Multiple Sclerosis Foundation (MA) O.C. Morgan Travel, Inc. (TX) Ohio Historical Center (OH) Peerless (AR) Peppermill Casino (NV) Pinnacle Services (NJ) Plant Specialists (NY) Preston Public Library (CT) Private Label Film, Inc. (WA) Programs Employing People/PEP (PA) Redline Flood Services (CA) Renewal by Andersen (MN) Reuters America (NY) Rollins, Inc. (GA)

Scholin Brothers Printing Company, Inc. (MO)SecurityLink from Ameritech (AR) ServiceMaster (USA) Simplex Creative Problem Solving (IN) Southwest Host Services (AZ) Sports Service (TX) Staff Leasing (FL) Standard-Thomson Corporation (MA) Stor-N-Sell (CA) Sulzer Pumps, Inc. (TX) Sum Fun Productions (CA) Swinerton, Inc. (CA) The Ben Craig Center (NC) The Boldt Company (WI) The Composing Room Incorporated (MO) The Executive Committee (NJ) The Newton Senior Center (MA) The Printing Office (NC) The Westmark Corporation (KY) TMCC (NV) Town of Belmont: Belmont Cemetery (MA) Trugarde Industries, Inc. (WA) URELL, Inc. (MA) Woolpert Effective Solutions (OH)

#### Technology

ACS (TX) Agilent Technologies (CO) AMDAHL Corporation (CA) Benefitmall.com (TX) Carlisle Dickson (NJ) CCTS, Inc. (TX) Compaq Computer Corporation (TX) Cypress Technology (OH) Dell Computer Corporation (TX) Digital Equipment Corporation (OH) EMC Corporation (MA) Envisage Information Systems, LLC (NY) Gateway (SD) Green Apple (OH) Group 1 Software (MD) Hutchenson Technologies (MN) **IBM - International Business Machines** Corporation (MO) IDC (MA) Intel Corporation (USA) Interactive Service Group (NJ) **International Business Machines** Corporation (MO) ITT-Cannon (CA) Karta Technologies, Inc. (TX) **KLA-TENCOR** (CA) Medtox Laboratories (MN) Micro Age Meadowlands L (NJ) Micro Age/ISG (CA) Microsoft (WA) Novell (UT) **Objective Systems Integrators (CA)** Personal Computer Rentals (OH) SAS Institute, Inc. (CA) Seagate Technology (OK) Siemens Building Technology (IL) Sony Electronics (CA) ST Microelectronics (AZ) STS International (NC) Sysco (MI) Tanning Technology Corporation (CO) Technology Recovery (TX) Truelink (CA) Unisys Corporation (PA)

#### **Telecommunications**

Alltel (GA) AmTel (TX) Arch Communications, Inc. (MO)

AT&T Broadband (CA) BellSouth Corporation (GA) **BICC General (KY) Bromley Communications (TX)** Ecal Corporation (PA) Fast Channel Network (MA) Global Net Management, Inc. (FL) HBO (NY) Intecom (TX) Lucent Technologies (NJ) Media General, Inc. (VA) Nextel Communications (CO) Nokia Mobile Phones, Inc. (CA) Phone Tools (NJ) Roseville Telephone Company (CA) Tele-Solution (OH) Time Warner Cable (OH) TTG (OH) Turner Broadcasting (GA) United Telephone System (IN) Verizon Communication (USA)

## Transportation

Alstom Transportation (NY) American Airlines (TX) Central Arkansas Transit Authority (AR) Continental Airlines (TX) Greyhound Lines, Inc. (TX) Heifer International (AR) Houston Belt & Terminal Railway Company (TX) Long Island Railroad (NY) Mock One Air Services (AZ) Northwest Airlines, Inc. (MN) Pupil Transportation (FL) Roadway Express (OH) Rollins Leasing Corporation (MI) The Expediting Company (OH) Translogistics, Inc. (PA) Trona Railway (CA) United Parcel Service (NJ) Yellow Cab of Chicago (IL)

## Utilities

Alabama Power (AL) American Electric Power (OH) Belmont Water (MA) Bighorn-Desert View Water Agency (CA) Calleguas Municipal Water District (CA) Central Arkansas Water (AR) Cinergy (OH) Consumer Energy (MI) Denver Water (CO) Edison Mission Energy (CA) Emerson Electric (MO) Georgia Power Company (GA) Great Lakes Energy (MI) Houston Industries (TX) Little Rock Municipal Water Works (AR) Little Rock Wastewater Utility (AR) Lott Waste Water Treatment (WA) Minnesota Power (MN) North Atlantic Energy (NH) Pacific Gas & Electric (CA) Pinellas County Utilities (FL)

Scana Corporation (SC) Southern Company (GA) Southern Necular (GA) The Jamestown Fuel Company (RI) The Lower Colorado River Authority (TX) Utilities Analyses, Inc. (GA) Wabash Valley Power Association (IN) Waist Management (TX) Wakefield Branch Fuel Company (MA) Waste Management (NY) Waste Management of Arkansas - North (AR)

#### Wholesale Trade

Business Interiors (AL) C & E Enterprises, Inc. - Nu-Sash (TN) Earle M. Jorgensen Company (OH) Famous Brands Distributors, Inc. (KS) McLaughlin Bros. Furniture Company (MO) Polaroid (MA) Remington Arms Company, Inc. (AR) Standard Wholesale Supply Company (NV) The Bedworks, Inc. (MA) United Wholesale Florists, Inc. (AR)